China Balance of Systems Market Report

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Access to top China balance of systems opportunities

The NPD Solarbuzz *China Balance of Systems Market Report* provides trends on current and future projects opportunities in the China market. This ideal data source tracks market shares and pricing trends across all of the different segments in China. By having a detailed breakdown of application segments down to the project level, this report provides a comprehensive view into revenue opportunities and the information needed by sales organizations to target opportunities in the future. With this report, clients can

- Identify sales prospects in China
- Understand market-share and positioning
- Evaluate market-entry strategies
- Understand the competitive landscape (market-size, price, segments served)

Data Covered

The Excel spreadsheet includes

- China market demand by year to 2017, by quarter to Q4?13
- Demand segmentation by categories of value to Balance of Systems suppliers
- MW and available revenues within each of the above sub-segments
- Top 10 Inverter and Racking system supplier trends
- Top Project Pipeline opportunities by Ground-Mount and Building-Mount segmentation

The PowerPoint report includes

- Graphics from the Excel data with analyst commentary
- Discussion on existing top 10 supplier strategies within the China BoS market
- Opportunities for existing and new suppliers moving forward
- Price structure for Balance of Systems in China BoS market periodically
- Downstream projects developments by Balance of Systems suppliers

Key Questions Answered

- What is the market segmentation of demand over the next four quarters?
- What are the revenues on offer across each sub-segment and region?

- What are the features of market segments that can identify the highest margin potential?
- Who are the top customers, EPC providers, and project developers to target?
- What are the PV policies, market structures, and regulations in China?

Delivery Schedule

Annual

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